

## Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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P 140915Z JUL 75

FM AMEMBASSY DOHA

TO SECSTATE WASHDC PRIORITY 0674

USDOC WASHDC PRIORITY

UNCLAS DOHA 0845

E.O. 11652: N/A

TAGS: BEXP ECRE ENRG QA

SUBJ: MAJOR PROJECT: NGL PLANT

REF: DOHA 0825

1. GOQ OFFICIAL WITH RESPONSIBILITY FOR NGL PROJECT HAS INFORMED US THAT THERE WILL BE NO RPT NO EXTENSION OF JULY 31 PREQUALIFICATION DEADLINE FOR UMM SAID NGL PLANT TENDERS. OFFICIAL NOTED THAT INVITATION TO PREQUALIFY DIRECTED MAINLY AT FIRMS GOQ AND SHELL NOT ACQUAINTED WITH. AFTER JULY 31, NUMBER OF INTERNATIONAL FIRMS WITH RECOGNIZED EXPERTISE IN NGL FIELD WILL BE CONTACTED DIRECTLY BY GOQ AND ASKED TO BID ON PROJECT. OFFICIAL DECLINED TO NAME ANY US OR FOREIGN FIRMS THAT WOULD BE INVITED IN THIS FASHION BE RE-ITERATED THAT "LEADERS" IN FIELD WOULD BE APPROACHED.

2. OFFICIAL CONFIRMED THAT ALL ASPECTS OF PROJECT WITH EXCEPTION OF SURFACE AND SUBMARINE PIPELINES WOULD BE TENDERED ON TURNKEY BASIS. EACH PHASE OF PROJECT (AS REPORTED REFTTEL, THERE WILL BE EIGHT MAJOR TENDERS) WILL INVOLVE NUMBER OF SUBCONTRACTS. DUE TO LONG DELIVERY TIME, PIPE HAS ALREADY BEEN ORDERED FROM JAPAN. THREE US FIRMS (PRICE, MCDERMOTT AND ROSSON COATINGS) ARE COMPETING FOR CONTRACT TO COAT PIPE IN CONCRETE. TENDERS FOR ACTUAL INSTALLATION OF LINES WILL BE ISSUED AT SAME TIME AS TENDERS FOR OTHER ASPECTS OF PROJECT - SOME TIME IN FALL.

3. AS REPORTED IN DOHA 0660, GOQ HAS REQUESTED FINANCING FOR ASPECTS OF PROJECT THAT HAVE ALREADY GONE OUT TO TENDER, AND WE HAVE BEEN INFORMED THAT GOVERNMENT WILL SEEK TO FINANCE

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ENTIRE PROJECT. FIRMS WILL BE REQUIRED TO SUBMIT FINANCING

PROPOSALS WITH BIDS. DEPENDING ON EXTENT OF US PARTICIPATION  
IN COMPETITION, IT IS POSSIBLE THIS REQUIREMENT WILL GENERATE  
REQUESTS FOR EXIM BANK ASSISTANCE.

4. PROJECT MANAGER FOR NGL COMPLEX IS SHELL INTERNATIONAL  
PETROLEUM MAATSCHAPPIJ (SIPM), CAREL VAN BYLANDTLLAN, THE HAGUE.  
PLANT IS SCHEDULED FOR COMPLETION IN LATE 1978 AND WILL HAVE A  
CAPACITY OF 3,000 TONS PER DAY EACH OF PROPANE, BUTANE AND  
CONDENSATE.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, NATURAL GAS, INDUSTRIAL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Status:** NATIVE  
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**TAGS:** BEXP, ECRE, ENRG, QA  
**To:** STATE COM  
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